

"Helping Others is Our Success"... Client Testimonials



A Wholly Owner Subsidiary of DaVita Inc

RE: Reference Letter for Valerie Cook

To Whom It May Concern:

I had the opportunity to work with Valerie Cook and her team on several projects over the past three years. Valerie assisted Genesis with the valuation, marketing, and disposition of several new dialysis clinics developed by Genesis. She also assisted with one of our large multi-specialty clinics in Albuquerque. These projects were located in multiple states within the U.S. Valerie and her team produced high quality, detailed marketing materials for each project. They presented our projects to prospective buyers in a professional manner and she was always available to me when I had questions or needed additional information. Her team did an effective job marketing our projects through various channels, and in doing so, was able to produce multiple offers and bring quality buyers for each of our projects. Valerie and her team demonstrated an extensive knowledge of the healthcare real estate market and worked effectively with me to sell our projects and maximize the value delivered to DaVita. I appreciate her professional attitude and outgoing personality. I would recommend her, as a healthcare real estate investment sales broker, to any medical office owner interested in the valuation and disposition of their property.

Sincerely,

Arthur Richey

Arthur Richey
Senior Director of RE Development
Genesis KC Development, LLC
2000 16th St, Denver, CO 80202

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David Rose, M.D.
Nephrologist
Belleville, IL
Email: ddrosemd@aol.com

March 11, 2019

RE: Reference Letter for Valerie Cook

To Whom It May Concern:

I had the opportunity and pleasure to work with Valerie Cook and her team on the sale of my DaVita Dialysis property in Belleville, IL. As a retired nephrologist and former dialysis business and property owner for more than 30 years, I am happy to recommend the professional services of Valerie Cook and her team for the sale or acquisition of any investment property. Valerie's experience in the medical field made it very easy to communicate with me and accurately represent the property as well. Valerie and her team produced high quality, detailed marketing materials, which presented my project in a professional and highly desirable light within the market place. Her team did a very effective job of marketing my property through a variety of channels, and in doing so, they were able to produce multiple competitive offers and bring qualified buyers to the table in a short timeframe.

While working with Valerie on the sale of the DaVita Metro East Dialysis property in Belleville, IL, I appreciated her ability to develop and execute a sound process to achieve premium pricing. Valerie and her team were incredibly responsive to my needs and requests and provided honest and candid feedback and insight, which I found very valuable throughout the disposition process. I appreciate her professionalism and I highly recommend her as a healthcare real estate investment sales broker to any medical office or facility owner interested in the valuation and disposition of their property assets.

Sincerely,



David Rose, M.D.

"Helping Others is Our Success"... Client Testimonials



March 11, 2019

RE: Reference Letter for Valerie Cook

To Whom It May Concern:

I had the opportunity to work with Valerie Cook and her team on the recent sale of my Fresenius Medical Care clinic in Warwick, RI. This was a property that my company had developed, and upon consideration of sale, we hired Valerie and her team to assist our group with the valuation, marketing, and disposition of this property. Valerie and her team produced high quality, detailed marketing materials which presented our project in a professional and highly desirable light within the market place. Her team did an effective job of marketing our project through various channels, and in doing so, was able to produce multiple offers and bring quality buyers to the table.

During the sales marketing process, Valerie was instrumental in assisting us with the negotiation of a lease extension with Fresenius (tenant), which allowed us to add lease term to the property, thus increasing the value of the asset and putting more money in our pocket at the time of sale.

Valerie and her team demonstrated an extensive knowledge of the health care real estate market and worked effectively with us to price our project accurately in order to maximize its value. Valerie and her team were incredibly responsive to our needs and requests and provided honest and candid feedback and insight which I found very valuable throughout the disposition process. I appreciate her professionalism and would recommend her as a healthcare real estate investment sales broker to any medical office owner interested in the valuation and disposition of their assets.

Very Truly Yours,
MICHAEL INTEGLIA & COMPANY


Michael Integlia Jr.
President

11/30/2020

To whom it may concern,

As Chairman/CEO of Jopari Solutions Inc., a Healthcare IT company, I am pleased to write this letter of recommendation for Valerie C. Cook of Cook Commercial Healthcare Partners.

My wife and I ventured into commercial real estate market as total novices with zero experience and on every occasion, Valerie impressed us with her creativity, enthusiasm and uncanny ability to pull all parties together for an excellent outcome for all.

We were just going to buy one Health clinic, but we felt so comfortable with Valerie we ended up with 3 in two different States. So far these have been one of the best investments in our growing portfolio.

For me credibility and trust are the cornerstones of any business relationship and Valerie shines in those areas. We will be using Valerie for any and all commercial real estate transactions in some capacity in the near future.

Best Regards,

Steve

J.R. "Steve" Stevens

Chairman/CEO

Office: 925-459-5208

Fax: 925-459-5210

www.jopari.com



Taking the Paper out of Healthcare Transactions



Valerie Cook <valerie.cook@kw.com>

(no subject)

1 message

Craig Billmeyer <craigb@bradshawsteele.com>
To: Valerie Cook <valerie.cook@kw.com>

Tue, Dec 1, 2020 at 4:52 PM

Valerie:

It was an absolute pleasure to work with you. I just wanted to reach out to you professionally and thank you for your work and effort on behalf of my client Physicians Alliance Surgery Center, the Seller of the surgery center. Dealing with a large Real Estate Investment Trust as the buyer definitely has challenges. That said you were up to the task at every turn. In my 36 plus years I don't recall a more responsive real estate professional. Over and over again, the Seller was aided by your prompt and diligent action. I very much hope that we have the chance to work together again. Please feel free to use me as a reference, although I am quite certain you have many happy clients that feel the way that I do. Have a great holiday season. Warm regards.

Craig

Craig M. Billmeyer, Attorney

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